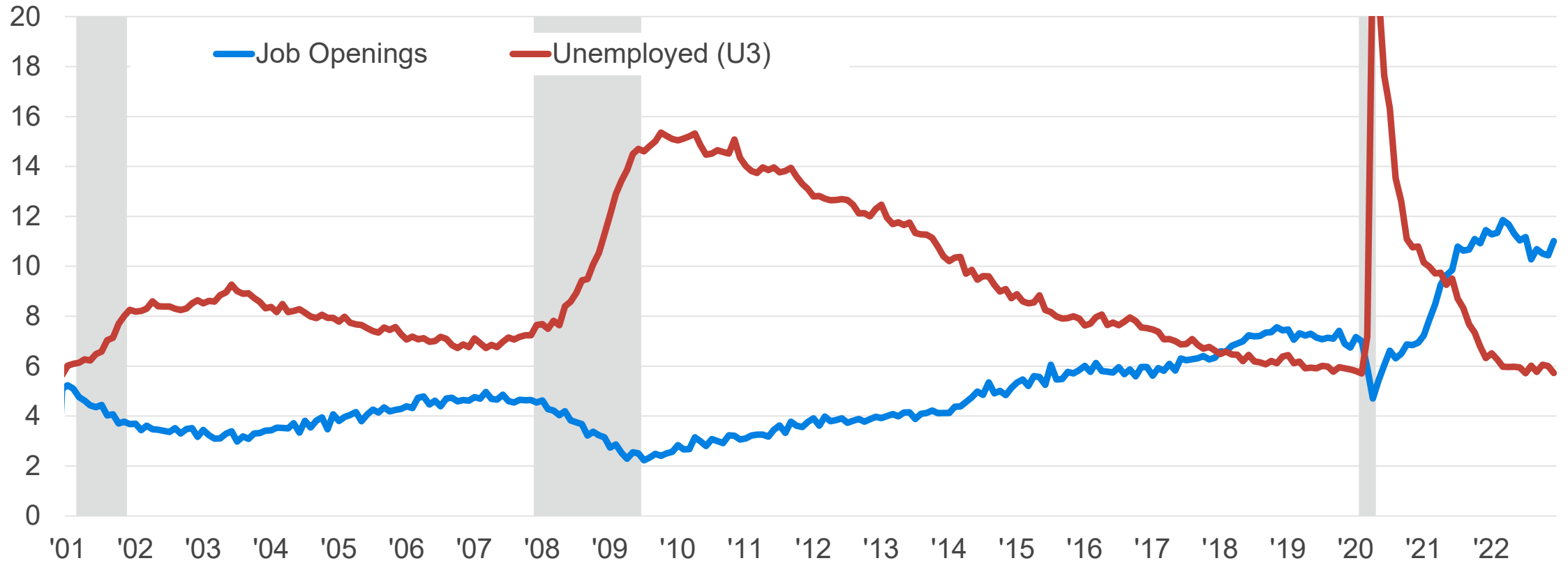


North Dakota Revenue Outlook

Labor Market Is a Strength (and a Liability)

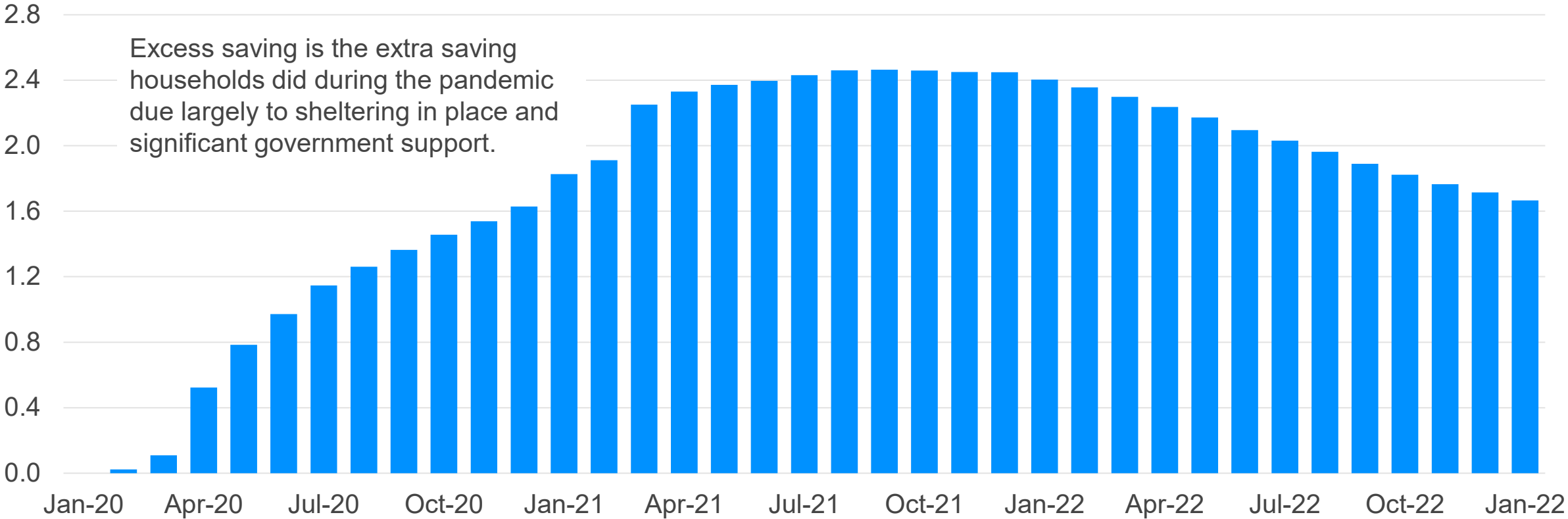
United States, # mil



Sources: BLS, Moody's Analytics

Excess Saving Is Drawn Down, but There Is Plenty Left

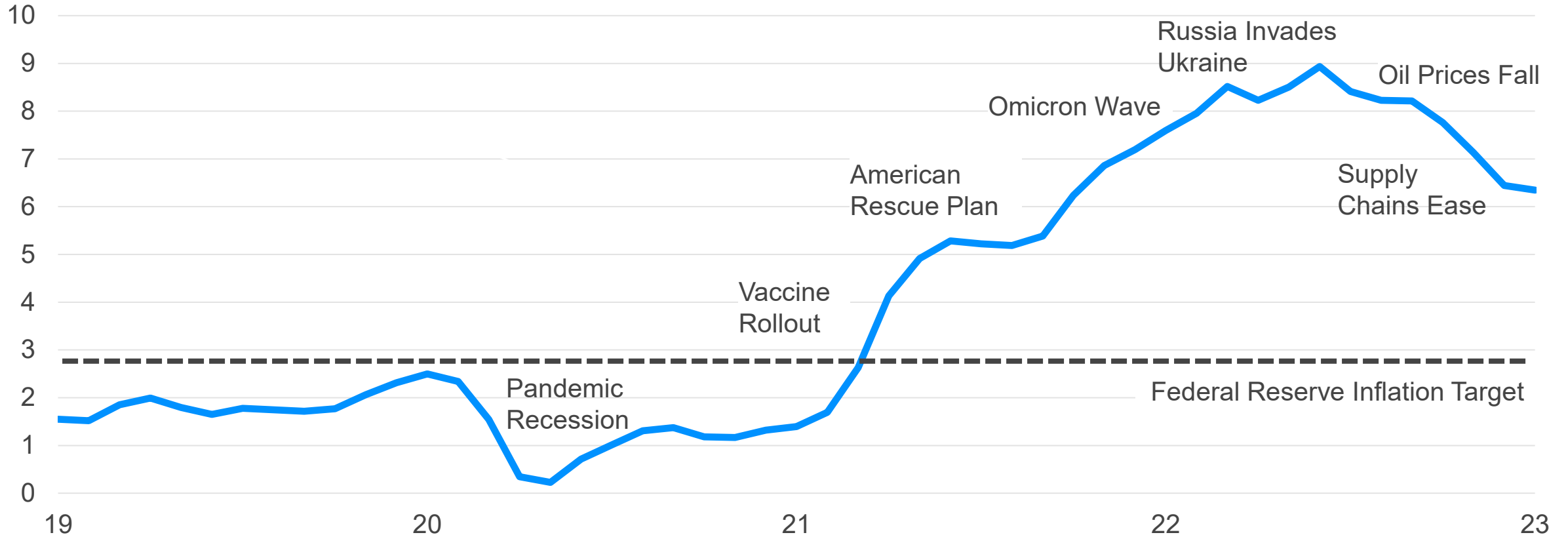
Excess household saving, \$ tril



Sources: BEA, Moody's Analytics

Inflation's Rocky Path Back to Target

Consumer price inflation, % change yr ago



Sources: BLS, Moody's Analytics

Energy Industry to Remain an Advantage

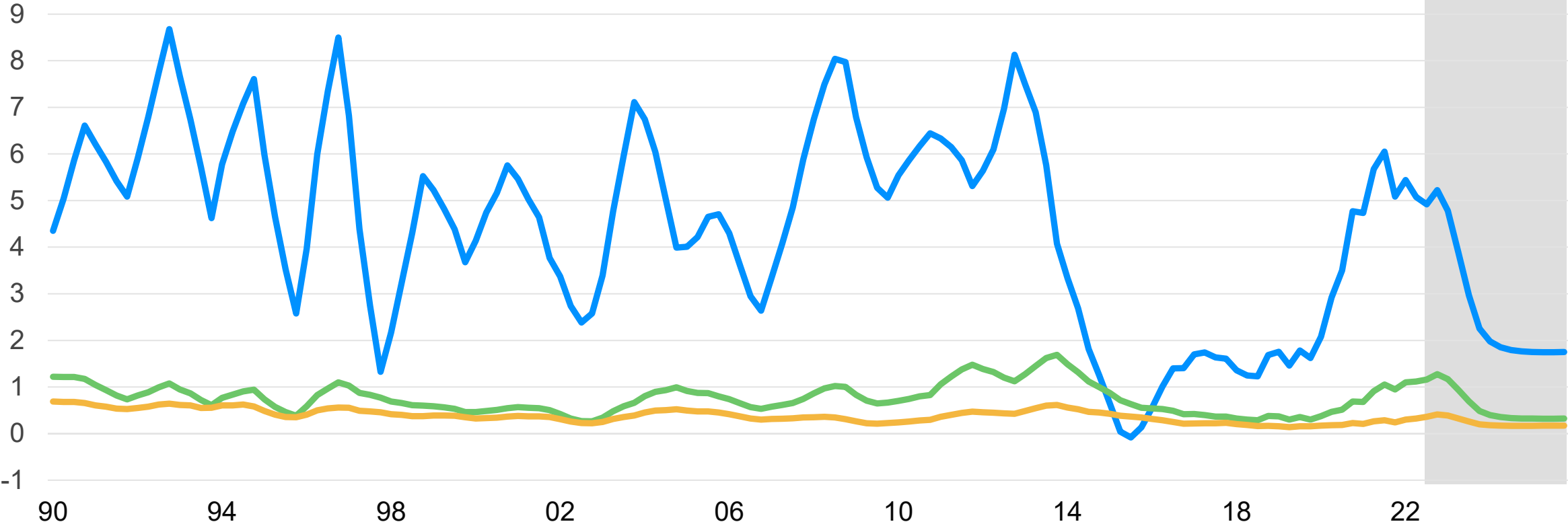
WTI Price, \$/barrel



Sources: EIA, Moody's Analytics

Stable Outlook for Agriculture

Farm proprietor's income as a % of total personal income, 4-qtr MA



Sources: BEA, Moody's Analytics

Tight Labor Market to Restrain Job Growth

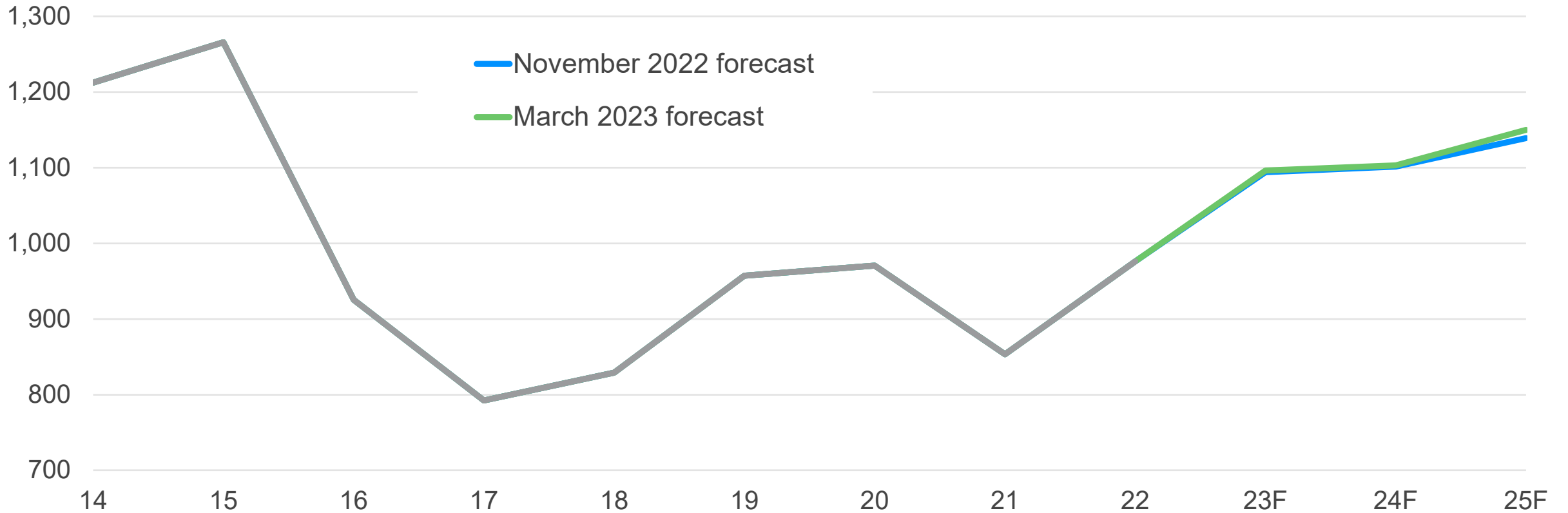
North Dakota



Sources: BLS, Moody's Analytics

Sales and Use Taxes

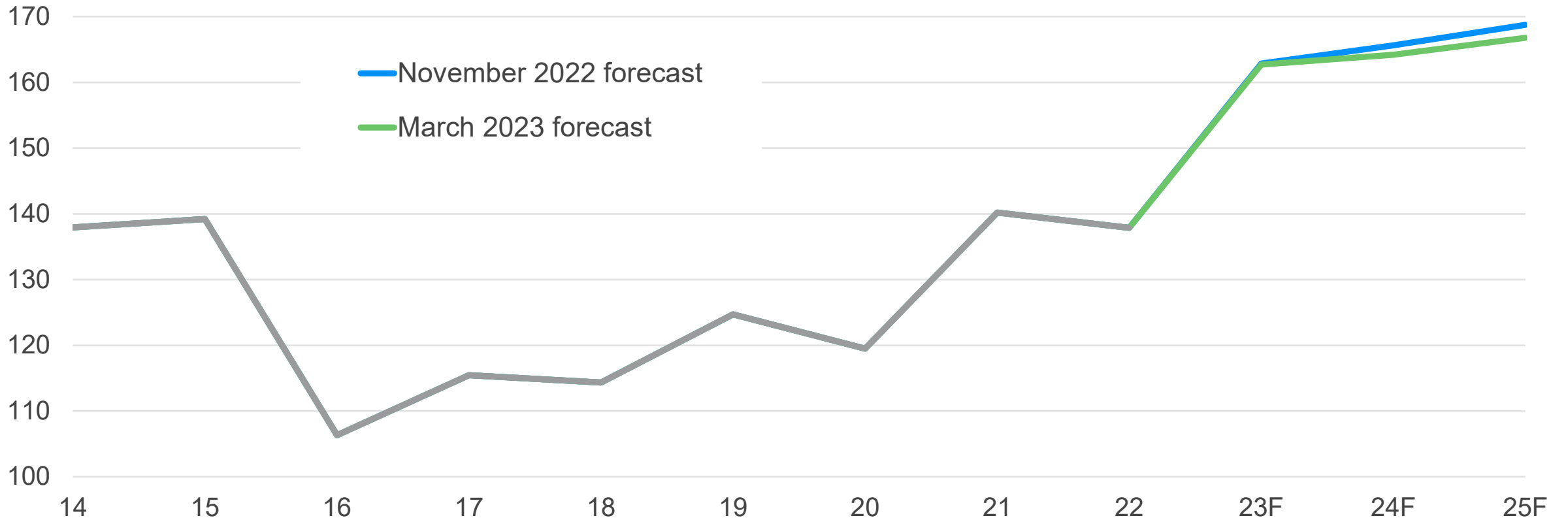
North Dakota fiscal year, \$ mil



Sources: State of North Dakota, Moody's Analytics

Motor Vehicle Excise Tax

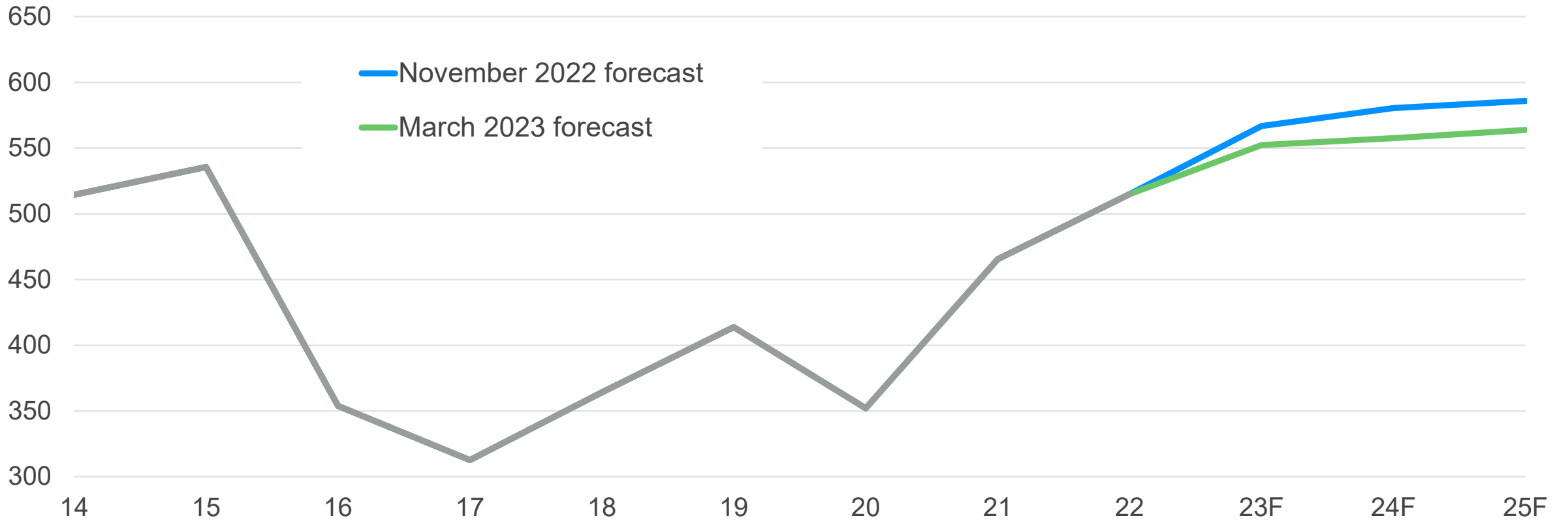
North Dakota fiscal year, \$ mil



Sources: State of North Dakota, Moody's Analytics

Individual Income Tax

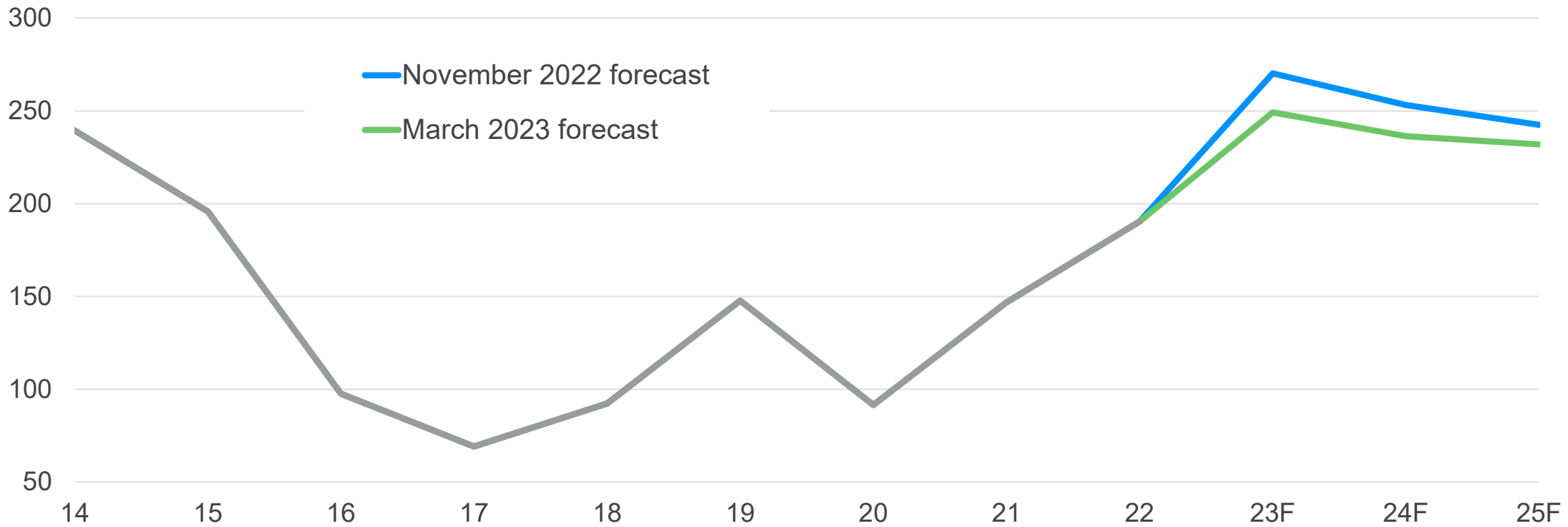
North Dakota fiscal year, \$ mil



Sources: State of North Dakota, Moody's Analytics

Corporate Income Tax

North Dakota fiscal year, \$ mil



Sources: State of North Dakota, Moody's Analytics

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NORTH
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Management
and Budget

2023-25 REVENUE FORECAST

TUESDAY, MARCH 14, 2023

JOE MORRISSETTE, OFFICE OF MANAGEMENT AND BUDGET DIRECTOR

STATEMENT OF GENERAL FUND REVENUES AND FORECASTS
Compared to the Legislative Forecast
2021-23 Biennium
February 2023

Revenues and Transfers	Fiscal Month				Biennium To Date			
	Revised 2021 Leg. Forecast	Actual	Variance	Percent	Revised 2021 Leg. Forecast	Actual	Variance	Percent
Sales Tax	63,734,083	86,549,586	22,815,503	35.8%	1,482,543,628	1,759,450,565	276,906,937	18.7%
Motor Vehicle Excise Tax	9,749,354	13,062,154	3,312,800	34.0%	215,436,099	247,888,622	32,452,523	15.1%
Individual Income Tax	15,871,568	30,259,722	14,388,154	90.7%	454,572,302	720,003,353	265,431,051	58.4%
Corporate Income Tax	2,232,000	5,845,728	3,613,728	161.9%	152,288,999	353,526,364	201,237,365	132.1%
Insurance Premium Tax	13,390,589	12,106,247	(1,284,342)	-9.6%	82,106,496	98,339,695	16,233,199	19.8%
Oil & Gas Production Tax	-	-	-	0.0%	266,112,633	266,112,633	-	0.0%
Oil Extraction Tax	-	-	-	0.0%	133,887,368	133,887,368	-	0.0%
Gaming Tax	-	6,493	6,493	100.0%	-	537,369	537,369	100.0%
Lottery	-	-	-	0.0%	7,300,000	5,600,000	(1,700,000)	-23.3%
Cigarette & Tobacco Tax	1,587,992	1,662,271	74,279	4.7%	37,125,954	38,624,233	1,498,279	4.0%
Wholesale Liquor Tax	582,777	689,582	106,805	18.3%	14,182,479	16,788,547	2,606,068	18.4%
Mineral Leasing Fees	981,745	3,610,766	2,629,021	267.8%	29,261,274	73,927,651	44,666,377	152.6%
Departmental Collections	1,377,626	1,759,907	382,281	27.7%	58,700,464	57,301,469	(1,398,995)	-2.4%
Interest Income	666,102	1,257,053	590,951	88.7%	30,283,607	10,555,519	(19,728,088)	-65.1%
State Mill & Elevator-Transfer	-	-	-	0.0%	7,750,000	6,971,950	(778,050)	-10.0%
Bank of North Dakota - Transfer	-	-	-	0.0%	-	-	-	0.0%
SIIF - Transfer	-	-	-	0.0%	410,000,000	410,000,000	-	0.0%
Gas Tax Administration	-	-	-	0.0%	1,639,526	1,639,526	-	0.0%
Miscellaneous	-	185,393	185,393	0.0%	-	13,887,125	13,887,125	0.0%
Total Revenues and Transfers	110,173,836	156,994,902	46,821,066	42.5%	3,383,190,829	4,215,041,989	831,851,160	24.6%

2021-23 and 2023-25 BIENNIUM GENERAL FUND REVENUES
Compared to November Executive Forecast
OFFICE OF MANAGEMENT AND BUDGET

Tax Type	2021-23			2023-25 (Based on Current Law)		
	November 2022	March 2023	Change	November 2022	March 2023	Change
	Executive Forecast	Revised Forecast		Executive Forecast	Revised Forecast	
Sales and Use Tax	\$2,070,186,286	\$2,072,433,477	\$2,247,191	\$2,240,739,965	\$2,253,038,333	\$12,298,368
Motor Vehicle Excise Tax	300,759,073	300,605,472	(153,601)	334,389,719	331,017,708	(3,372,011)
Individual Income Tax	908,456,440	893,971,828	(14,484,612)	1,151,746,477	1,106,797,138	(44,949,339)
Corporate Income Tax	483,718,299	462,704,916	(21,013,383)	495,657,518	468,260,913	(27,396,605)
Insurance Premium Tax	126,799,744	130,725,520	3,925,776	132,499,378	139,052,009	6,552,631
Oil and Gas Tax	400,000,000	400,000,000	-	400,000,000	400,000,000	-
Gaming	36,801,316	36,801,316	-	37,300,000	37,300,000	-
Cigarette and Tobacco Tax	46,241,044	45,681,635	(559,409)	44,846,545	42,575,517	(2,271,028)
Wholesale Liquor Tax	19,812,374	19,891,278	78,904	20,268,633	19,919,584	(349,049)
Mineral Leasing Fees	84,432,749	85,621,149	1,188,400	60,000,000	60,000,000	-
Departmental Collections	76,750,124	76,676,665	(73,459)	75,447,690	75,447,690	-
Interest	13,992,750	15,292,750	1,300,000	30,000,000	30,000,000	-
Gas Tax Administration	1,873,744	1,873,744	-	1,844,424	1,844,424	-
Miscellaneous	13,143,419	13,884,266	740,847	-	-	-
Total Revenues without Major Transfers	\$4,582,967,362	\$4,556,164,016	(\$26,803,346)	\$5,024,740,349	\$4,965,253,316	(\$59,487,033)

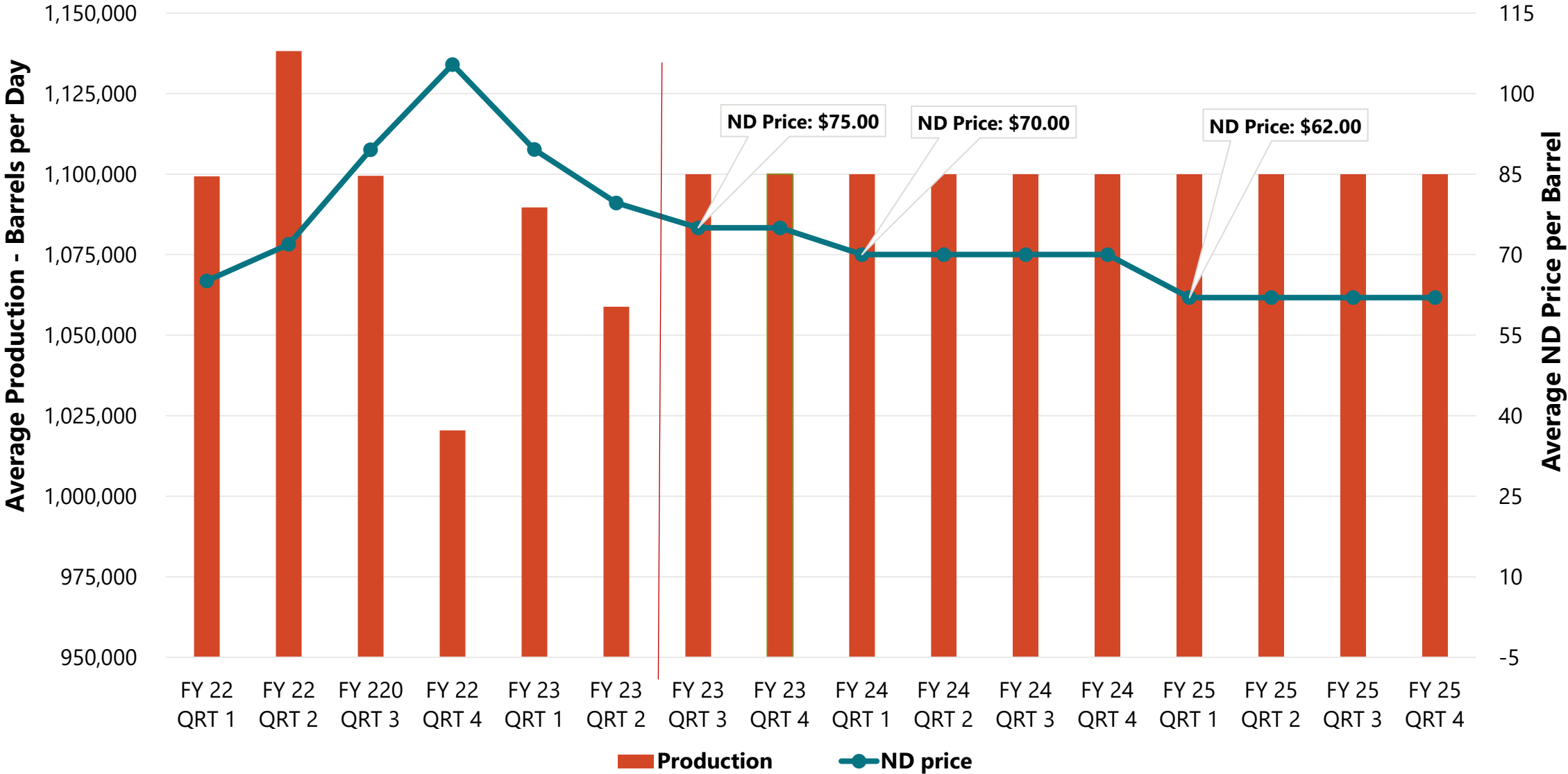
Note: For comparison purposes, the November 2022 executive forecast amounts for individual motor vehicle tax, income tax, corporate income tax, and oil and gas tax allocations for the 2023-25 biennium have been adjusted to reflect current law.

2021-23 and 2023-25 BIENNIUM GENERAL FUND REVENUES
Compared to January 2023 Legislative Estimate
OFFICE OF MANAGEMENT AND BUDGET

	2021-23			2023-25 (Based on Current Law)		
	January 2023 Legislative Estimate	March 2023 Revised Forecast	Change	January 2023 Legislative Estimate	March 2023 Revised Forecast	Change
Tax Type						
Sales and Use Tax	\$2,074,400,000	\$2,072,433,477	(\$1,966,523)	\$2,203,500,000	\$2,253,038,333	\$49,538,333
Motor Vehicle Excise Tax	297,300,000	300,605,472	3,305,472	338,500,000	331,017,708	(7,482,292)
Individual Income Tax	911,900,000	893,971,828	(17,928,172)	1,189,500,000	1,106,797,138	(82,702,862)
Corporate Income Tax	436,600,000	462,704,916	26,104,916	392,900,000	468,260,913	75,360,913
Insurance Premium Tax	126,799,744	130,725,520	3,925,776	132,499,378	139,052,009	6,552,631
Oil and Gas Tax	400,000,000	400,000,000	-	400,000,000	400,000,000	-
Gaming	36,801,316	36,801,316	-	37,300,000	37,300,000	-
Cigarette and Tobacco Tax	46,241,044	45,681,635	(559,409)	44,846,545	42,575,517	(2,271,028)
Wholesale Liquor Tax	19,812,374	19,891,278	78,904	20,268,633	19,919,584	(349,049)
Mineral Leasing Fees	84,432,749	85,621,149	1,188,400	60,000,000	60,000,000	-
Departmental Collections	76,750,124	76,676,665	(73,459)	75,447,690	75,447,690	-
Interest	13,992,750	15,292,750	1,300,000	30,000,000	30,000,000	-
Gas Tax Administration	1,873,744	1,873,744	-	1,844,424	1,844,424	-
Miscellaneous	13,143,419	13,884,266	740,847	-	-	-
Total Revenues without Major Transfers	\$4,540,047,264	\$4,556,164,016	\$16,116,752	\$4,926,606,670	\$4,965,253,316	\$38,646,646

Note: For comparison purposes, the March 2023 Revised Forecast amounts are based on current law and do not include statutory changes proposed in the executive budget.

AVERAGE DAILY PRODUCTION NORTH DAKOTA PRICE PER BARREL



2021-23 and 2023-25 BIENNIUM OIL REVENUES
Compared to November Executive Forecast
OFFICE OF MANAGEMENT AND BUDGET

	2021-23			2023-25 (Based on Current Law)		
	November 2022 Revised Forecast	March 2023 Revised Forecast	Change	November 2022 Executive Forecast	March 2023 Revised Forecast	Change
Allocation						
Counties and Cities	\$847,909,596	\$840,808,922	(\$7,100,674)	\$686,537,775	\$671,281,380	(\$15,256,395)
Tribal Allocations	708,716,390	703,424,956	(5,291,434)	682,952,584	667,775,860	(15,176,724)
Legacy Fund	1,592,957,865	1,597,296,037	4,338,172	1,372,406,975	1,341,909,042	(30,497,933)
Foundation Aid Stabilization Fund	254,552,125	255,026,052	473,927	224,390,545	219,404,088	(4,986,457)
Common Schools Trust Fund	254,552,125	255,026,052	473,927	224,390,545	219,404,088	(4,986,457)
Resources Trust Fund	517,631,855	518,603,405	971,550	455,800,617	445,578,381	(10,222,236)
Renewable Energy Development Fund	3,000,000	3,000,000	-	3,000,000	3,000,000	-
Energy Conservation Grant Fund	1,200,000	1,200,000	-	1,200,000	1,200,000	-
Oil and Gas Research Fund	14,500,000	14,500,000	-	14,500,000	14,500,000	-
State Energy Research Fund	5,000,000	5,000,000	-	5,000,000	5,000,000	-
North Dakota Outdoor Heritage Fund	15,000,000	15,000,000	-	15,000,000	15,000,000	-
Abandoned Well and Site Reclamation Fund	15,000,000	15,000,000	-	15,000,000	14,970,573	(29,427)
General Fund	400,000,000	400,000,000	-	400,000,000	400,000,000	-
Tax Relief Fund	200,000,000	200,000,000	-	200,000,000	200,000,000	-
Budget Stabilization Fund	9,646,249	9,646,249	-	-	-	-
State Disaster Relief Fund	15,511,903	15,511,903	-	3,500,000	3,500,000	-
Municipal Infrastructure Fund	115,000,000	115,000,000	-	115,000,000	115,000,000	-
County/Township Infrastructure Fund	115,000,000	115,000,000	-	115,000,000	115,000,000	-
Airport Infrastructure Fund	20,000,000	20,000,000	-	20,000,000	20,000,000	-
Lignite Research Fund	10,000,000	10,000,000	-	10,000,000	10,000,000	-
Strategic Investment and Improvement Fund	898,554,781	913,858,454	15,303,673	693,963,459	658,282,588	(35,680,871)
Total Oil and Gas Taxes	\$6,013,732,889	\$6,022,902,030	\$9,169,141	\$5,257,642,500	\$5,140,806,000	(\$116,836,500)

November 2022 Forecast

Oil Price Range for the Remainder of the 2021-23 Biennium: \$80.00 decreasing to \$75.00 per barrel (ND Price)
Oil Price Range for 2023-25: \$70.00 per barrel for FY24; \$65.00 per barrel for FY25
Oil Production Assumption: 1.10 million barrels per day for the 2023-25 biennium

March 2023 Forecast

Oil Price Range for the Remainder of the 2021-23 Biennium: \$75.00 per barrel (ND Price)
Oil Price Range for 2023-25: \$70.00 per barrel for FY24; \$62.00 per barrel for FY25
Oil Production Assumption: 1.10 million barrels per day for the 2023-25 biennium

Note: For comparison purposes, the November executive forecast allocations for the 2023-25 biennium has been adjusted to reflect current law.

2021-23 and 2023-25 BIENNIUM OIL REVENUES
Compared to January 2023 Legislative Estimate
OFFICE OF MANAGEMENT AND BUDGET

	2021-23			2023-25 (Based on Current Law)		
	January 2023 Legislative Estimate	March 2023 Revised Forecast	Change	January 2023 Legislative Estimate	March 2023 Revised Forecast	Change
Allocation						
Counties and Cities	\$801,720,000	\$840,808,922	\$39,088,922	\$695,590,000	\$671,281,380	(\$24,308,620)
Tribal Allocations	795,680,000	703,424,956	(92,255,044)	685,530,000	\$667,775,860	(\$17,754,140)
Legacy Fund	1,591,930,000	1,597,296,037	5,366,037	1,373,750,000	\$1,341,909,042	(\$31,840,958)
Foundation Aid Stabilization Fund	254,670,000	255,026,052	356,052	224,430,000	\$219,404,088	(\$5,025,912)
Common Schools Trust Fund	254,670,000	255,026,052	356,052	224,430,000	\$219,404,088	(\$5,025,912)
Resources Trust Fund	517,880,000	518,603,405	723,405	455,880,000	\$445,578,381	(\$10,301,619)
Renewable Energy Development Fund	3,000,000	3,000,000		3,000,000	\$3,000,000	\$0
Energy Conservation Grant Fund	1,200,000	1,200,000		1,200,000	\$1,200,000	\$0
Oil and Gas Research Fund	14,500,000	14,500,000	-	10,000,000	\$14,500,000	\$4,500,000
State Energy Research Fund	5,000,000	5,000,000	-	5,000,000	\$5,000,000	\$0
North Dakota Outdoor Heritage Fund	18,710,000	15,000,000	(3,710,000)	31,730,000	\$15,000,000	(\$16,730,000)
Abandoned Well and Site Reclamation Fund	15,640,000	15,000,000	(640,000)	14,820,000	\$14,970,573	\$150,573
General Fund	400,000,000	400,000,000	-	400,000,000	\$400,000,000	\$0
Tax Relief Fund	200,000,000	200,000,000	-	200,000,000	\$200,000,000	\$0
Budget Stabilization Fund	9,650,000	9,646,249	(3,751)	-	-	\$0
State Disaster Relief Fund	15,510,000	15,511,903		-	3,500,000	\$3,500,000
Municipal Infrastructure Fund	115,000,000	115,000,000	-	115,000,000	\$115,000,000	\$0
County/Township Infrastructure Fund	115,000,000	115,000,000	-	115,000,000	\$115,000,000	\$0
Airport Infrastructure Fund	20,000,000	20,000,000	-	20,000,000	20,000,000	\$0
Lignite Research Fund	10,000,000	10,000,000	-	10,000,000	\$10,000,000	\$0
Strategic Investment and Improvement Fund	932,180,000	913,858,454	(18,321,546)	672,280,000	\$658,282,588	(\$13,997,412)
Total Oil and Gas Taxes	\$6,091,940,000	\$6,022,902,030	(\$69,039,873)	\$5,257,640,000	\$5,140,806,000	(\$116,834,000)

January 2023 Legislative Estimate

Oil Price Range for the Remainder of the 2021-23 Biennium: \$80.00 decreasing to 75.00 per barrel (ND Price)
Oil Price Range for 2023-25: \$70.00 per barrel for FY24; \$65.00 per barrel for FY25
Average Oil Production Assumption: 1.10 million barrels per day for the 2023-25 biennium

March 2023 Forecast

Oil Price Range for the Remainder of the 2021-23 Biennium: \$75.00 per barrel (ND Price)
Oil Price Range for 2023-25: \$70.00 per barrel for FY24; \$62.00 per barrel for FY25
Oil Production Assumption: 1.10 million barrels per day for the 2023-25 biennium